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Responsible Contracts Officer  
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**SUBJECT: Invitation to Tender AO/1-7331/12/NL/AD  
Satellite Enhanced Telemedicine and eHealth for Sub-Saharan  
Africa – Study on sustainability, liability and business aspects**

Dear Sirs,

With the funding from the EU Africa Trust Fund, the cofunding from the Government of Luxembourg, and following a jointly defined collaboration and agreement with the Luxembourg Agency for Development Cooperation, ESA has recently launched the Satellite-Enhanced Telemedicine and eHealth for Sub-Saharan Africa Programme (eHSA) with the aim of enabling the development of satellite-enhanced eHealth and Telemedicine infrastructure for the benefit of sub-Saharan Africa.

In the frame of the implementation of the first phase of this programme, the European Space Agency (ESA) hereby invites you to submit a tender for the above subject.

This Invitation to Tender (ITT) was published on EMITS on **24 October 2012** and consists of four documents as follows:

The present Cover Letter and its Annex 1  
Appendix 1 - Work Statement  
Appendix 2 - Draft Contract  
Appendix 3 - Special Conditions of Tender

The General Conditions of Tender, to which the Special Conditions refer, are available on <http://emits.esa.int/emits/owa/emits.main> under "Reference Documents" -----> "Administrative Documents".

The ITT will also be made available through the Infrastructure Trust Fund (ITF) Portal ([www.eu-africa-infrastructure-tf.net](http://www.eu-africa-infrastructure-tf.net)) and the Lux-Development (Lux-Dev) Portal (<http://www.lux-development.lu>) to potential tenderers in EU Member States as well as in the African, Caribbean and Pacific Group of States.

Your attention is drawn to the following:

1. The Agency has earmarked for this activity a budget of **1,000,000 EUR**.

This Invitation to Tender is open to tenderers from the all ESA Member States and Canada as well as potential tenderers in EU Member States as well as in the African, Caribbean and Pacific Group of States. A complete list of all eligible countries is attached as Annex 1 hereto.

2. It should be noted that the total duration of this activity should not exceed 12 months.
3. The Member States of ESA have made it mandatory for the Agency to register economic entities wishing to do business with ESA. Tenderers are requested to state in their proposal the full address and the ESA Bidder Code of the Prime and each proposed subcontractor.

Economic entities wishing to do business with ESA that are not yet registered as potential tenderer, are requested to complete the online questionnaire on the ESA EMITS website (<http://emits.esa.int/>) under “Entity registration”. Further information on the registration process can be found at the INDUSTRY OUTLOOK pages available via: <http://www.esa.int/SPECIALS/Industry/> . As of the completion of the questionnaire in INDUSTRY OUTLOOK registered economic entities will have to update the questionnaire on an annual basis. Failure to do so may result in EMITS access being blocked.

However, due to the expected involvement of potential tenderers from non-ESA Member States, proposals will exceptionally also be accepted for evaluation without an ESA Bidder Code for economic operators from non-ESA Member States. Award of a resulting contract is subject to the full registration of the selected Prime and its proposed subcontractor(s).

4. Tenderers are requested to complete and return the Acknowledgement of Receipt attached as Annex 2 to Appendix 3. Please note it is also requested that the Prime notifies to the Agency its intention to bid for this activity via the EMITS Expression of Interest function. This will enable the Agency to register the relevant bid response at the Tender Opening. You are also reminded that the tenderer may select 'Public' visibility or 'ESA only' when expressing interest.

Please note the provisions of the Dispatch and Receipt Conditions contained in the General Conditions of Tender, in particular those relating to the non-admissibility of offers arriving after expiry of the closing date.

5. Any questions relating to this invitation to tender should be addressed in writing to the responsible Contracts Officer mentioned here above not later than three weeks before the closing date.
6. This ITT does not commit the Agency in any way with regard to any decision or action to be taken as a result of its issue.

Your offer and all supporting documents must reach:

The Central Registry Office  
THE EUROPEAN SPACE RESEARCH AND TECHNOLOGY CENTRE  
Keplerlaan 1  
2201 AZ Noordwijk  
The Netherlands

marked for the attention of: Mrs. Andrea Dean (PFL-PNT)

not later than **30 January 2013 at 13:00 hours**, and shall be submitted in 10 CD-ROMS and 10 paper copies. Each copy shall be submitted with its own cover letter and the complete signed set of PSS forms.

Yours faithfully,

F. Germes  
Head of Navigation and Telecommunications Procurement Division  
ESA Procurement Department

## Annex 1 - List of eligible countries

Angola	Haiti	South Africa
Antigua and Barbuda	Hungary	Spain
Austria	Ireland	St. Kitts and Nevis
Bahamas	Italy	St. Lucia
Barbados	Ivory Coast	St. Vincent and the Grenadines
Belgium	Jamaica	Sudan
Belize	Kenya	South Sudan
Benin	Kiribati	Suriname
Botswana	Latvia	Swaziland
Bulgaria	Leshoto	Sweden
Burkina Faso	Liberia	Switzerland
Burundi	Lithuania	Tanzania
Cameroon	Luxembourg	The Netherlands
Canada	Madagascar	Timor Leste
Cape Verde	Malawi	Togo
Central Africa Republic	Mali	Tonga
Chad	Malta	Trinidad and Tobago
Comoros	Marshall Islands	Tuvalu
Congo Brazzaville	Mauritania	Uganda
Cook Islands	Mauritius	United Kingdom
Cuba	Micronesia	Zambia
Cyprus	Mozambique	Zimbabwe
Czech Republic	Namibia	
Democratic Republic of Congo	Nauru	
Denmark	Niger	
Djibouti	Nigeria	
Dominica	Niue	
Dominican Republic	Norway	
Equatorial Guinea	Palau	
Eritrea	Papua-New Guinea	
Estonia	Poland	
Ethiopia	Portugal	
Fiji	Romania	
Finland	Romania	
France	Rwanda	
Gabon	Samoa	
Gambia	São Tomé and Príncipe	
Germany	Senegal	
Ghana	Seychelles	
Greece	Sierra Leone	
Grenada	Slovakia	
Guinea Republic	Slovenia	
Guinea-Bissau	Solomon Islands	
Guyana	Somalia	