



Clarification no. 1 to

Invitation to Tender: AO/1-7331/12/NL/AD
Satellite Enhanced Telemedicine and eHealth for Sub-Saharan Africa – Study on sustainability, liability and business aspects

8th January 2013

Potential bidders are invited to take note of the following clarification to the above ITT.

Q1: We have identified ehealth experts who could add much value to the project. We feel it would make sense to keep some flexibility in the budget allocation to draw upon the right resources based on the specific needs along the project. Given the nature of this project's funding; are we able to set a budget for experts or must we strictly forecast and allocate the budget to specific individuals ?

A1: The selected industrial team including any experts has to be presented in the offer, and the complete budget proposed must be assigned to defined entities. Any entity proposed as subcontractor will be formally agreed in the contract. Entities proposed as external services can be changed by contractor during execution of the activity. External Services are defined as services to be rendered by a third party, such as hire of facilities, computer services, manpower services including consultancies, foundries (ASICs, MMICs, etc), plating of parts, services for procurement of HIREL parts etc.. However, external services are generally considered to be standard services. If the foreseen experts provide specific and substantial input to the activity, their inclusion as external services may not be acceptable.