

## Des informations générales

Pays: [Mozambique](#)  
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Agence de financement: [Agence Française de Développement - Agence de Financement](#)  
Acheteur: [MOZAMBIQUE - Electricidade de Moçambique \(EDM\)](#)  
Eligibilité des  
Soumissionnaires: Minimum requirements for the consultancy firms to be short listed include high levels of experience and expertise in the following fields:

- International project finance;
- Legal documentation for the implementation of electricity sector projects;
- Advisory services for private sector-driven infrastructure projects, of similar nature to this assignment;
- Private Public Partnership procedures;
- Corporate law and corporate accounting, including concerning SPVs.

The interested consultants should justify the availability of a core multidisciplinary team of experts who should have at least 10 years of relevant experience and appropriate academic qualification, and including power sector, legal and financial experts.

The consultant shall present experiences and references with regard to financial structuring of large projects in Southern Africa, and ideally in Mozambique. Thus, Expression of Interest which will not state such required experiences/references will not be examined

Langue d'origine: Anglais

### Adresse de contact

Adresse : P. Nguelume  
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Téléphone: +258 21 42 73 50  
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Adresse électronique : [Cliquez ici](#)

## CALL FOR EXPRESSION OF INTEREST

For the Provision of Financial and Legal Advisory Services for the Design and Start-up of a Vehicle for Public Equity Participation in Power Projects.

### 1. Objective of the request

The strategy of the Government of Mozambique (GoM) for the energy sector includes a significant equity participation of the public sector in future power transmission and generation projects in Mozambique: priority projects are the Transmission Line backbone project, and major hydropower and thermal power generation projects.

For this purpose, the GoM has asked the Agence Française de Développement (AFD) to supply for the financing of consultancy services through a grant provided by the European Union Infrastructure Trust Fund for Africa. This consultancy is to provide financial and legal advisory assistance to GoM and Electricidade de Moçambique (EdM) for the design, implementation and start-up of a vehicle structure for the public equity participation in the transmission and generation projects.

### 2. Objectives and scope of the consultancy

The overarching objective of this consultancy is to assist the Mozambican stakeholders – the GoM and EDM – in the creation, implementation, start-up and capitalization of a vehicle company for the public equity participation in power projects.

The consultancy is to be carried out in three phases:

1. The consultant will issue a list of potential legal and financial options and implementable structures suitable for the creation of the project-participation vehicle, and assess the pros and cons of these options to assist the stakeholders' choice for the vehicle's structure.
2. The consultant will develop a complete business plan, issue the required financial, legal and contractual documents and conduct the necessary staff capacity building to prepare the implementation of the project-participation vehicle. The consultant will also quantify the amount of equity support which the vehicle will be needing and able to raise, from all potential sources of funding.
3. The consultant will provide legal and financial counsel to accompany :
  - the transfer of projects and the staff capacity building in the vehicle company,
  - the negotiations with potential lenders and contractual counterparts,
  - the raising of equity for the participation in priority projects.

This third phase will be optional: its triggering will be decided after the first two phases, depending on the satisfying conclusion of these first two phases, and on an assessment of the components of the third phase considering the progress

made so far.

Throughout this assignment, the consultant will work in close relationship with EDM in particularly with the Business Development Division (UGDE) and with the referent Development Finance Institutions, and with the financial and legal consultants already contracted for each respective power project.

The consultant's assignment is expected to last for a 6 month period, starting October 2011, for the first two phases of the consultancy, and 6 additional months if the optional third phase is triggered.

During the contract period, the consultant shall issue general progress reports and specific reports as specified in the detailed work plan.

Detailed terms of reference will be provided for the bidding process.

### 3. Required competences of the consultant

Minimum requirements for the consultancy firms to be short listed include high levels of experience and expertise in the following fields:

- International project finance;
- Legal documentation for the implementation of electricity sector projects;
- Advisory services for private sector-driven infrastructure projects, of similar nature to this assignment;
- Private Public Partnership procedures;
- Corporate law and corporate accounting, including concerning SPVs.

The interested consultants should justify the availability of a core multidisciplinary team of experts who should have at least 10 years of relevant experience and appropriate academic qualification, and including power sector, legal and financial experts.

The consultant shall present experiences and references with regard to financial structuring of large projects in Southern Africa, and ideally in Mozambique. Thus, Expression of Interest which will not state such required experiences/references will not be examined.

EdM hereby invites consulting firms from any origin to express their interest in providing the above-mentioned services.

Interested consultants must provide sufficient information indicating their qualifications for performing the services. Such information may include the references of the company, brochures, descriptions of assignments for similar services in the last 10 years, the volume of business in the last 5 years, an annual audited accounting report from the last 3 years, and justifications of the availability and qualifications of the key staff proposed for the assignment, including CVs. Consultants may associate to enhance their qualifications.

The consultant shall be selected in accordance with the procedures approved by AFD.

If necessary, interested consultants may seek further information from the address below.

The Expression of Interest, in a plain sealed envelope clearly marked “Expression of Interest for the Provision of Financial and Legal Advisory Services for the Design and Start-up of a Vehicle for Public Equity Participation in Power Projects”, should be delivered to the address below by Monday, July 8th, 2011, at 3:00 PM, Maputo time (GMT +2).

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Unidade de Gestão e Desempenho Empresarial  
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